



Enerox GmbH develops, produces, and sells innovative and large turn-key electrochemical energy storage systems for industrial customers and energy suppliers in Wiener Neudorf, Austria close to Vienna. As a technology leader in the Vanadium Redox Flow Battery technology, Enerox is one of the pioneers in energy storage. Enerox is present in all key regions of the world with their individual storage solutions. The CellCube guarantees clean, emission-free and fast energy supply at all times.

Enerox GmbH
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Sales & Market Sector Lead Specialist (m/f/d) (Fulltime/ 38,5 hrs)

As sector lead, you are leading in the development of key account activity and target customer acquisition in the commercial sector.

Your responsibilities:

- Identifying and approaching target customers.
- Structuring client and partner relationships including contractual agreements.
- Develop, modify, and evaluate winning business cases.
- Opening new business channels in line with our Go-to-Market strategy.
- Taking the lead of the support teams to ensure effective solutions for the customer and CellCube.

Your profile:

- You are an experienced pipeline developer in the mining, commercial or industrial sector with a proven track record and an excellent overview of the energy storage market
- 5 to 10 Years of working experience as a senior sales-, business-, or project developer in the energy storage sector or renewable energy industry.
- Degree in related field: renewable energy industry, electrical/ industrial engineering, or energy services industry.
- Fluent in English and a good command of a 3rd language.
- Strong communication and negotiation skills.

Our offer:

- We offer exciting work in an international and fast-growing technology start-up. Our company is situated in the south of Vienna with a good infrastructure. We offer our employees very good working conditions, flexible working hours and development opportunities.
- For this position, a market-compliant minimum gross annual salary of € 65.000,00 applies for full-time. Depending on professional qualifications and experience, a significant overpayment is possible.

Join Us:

- Does this sound attractive to you?
Please send your application by e-mail with the subject "Application Sales Engineer", your salary expectations, references, and possible starting date to: bewerbung@cellcube.com

Contact:

Hugo van Doorn